

# EDIT HYBRID FITNESS

## Buddy/Family Membership Discount

### 1. Family Discount

#### Eligibility:

When two or more people from the same immediate family join Edit Hybrid Fitness, they are eligible for a 10% discount on any membership plan. Immediate family members include:

- Husband / Wife
- Son / Daughter
- Father / Mother
- Father-in-law / Mother-in-law
- Brother / Sister

#### Discount Structure:

- Discount Amount: 10% off the membership fee for each family member.
- Duration: The 10% discount is applicable at the time of joining and for every subsequent renewal as long as the family members maintain active memberships together.

#### Conditions:

- If one or more family members do not renew their membership, making the number of active family members less than two, the remaining member will no longer be eligible for the family discount on future renewals.
- If family members join at different times, the member joining later will receive a 20 % discount (including the first person's discount) provided he/she joins within 30 days of the first person joining. If he/she joins after 30 days of the first person joining then he/she will receive a 10% discount. However, when all family members renew together, the discount will apply to all eligible family members.

## **Examples:**

1. Scenario 1: A father, mother, and daughter join together. Each of them receives a 10% discount on their membership plan. When they renew, they continue to receive the 10% discount as long as all three maintain their memberships.
2. Scenario 2: A husband joins initially, and his wife joins 2 weeks later. The wife will receive the 20% discount (including husband's) immediately. The husband and wife will continue to receive the 10% discount at renewal.
3. Scenario 3: A husband joins initially, and his wife joins 1.5 months later. The wife will receive 10% discount immediately. The husband will receive the 10% discount from his next renewal onward.

## **2. Buddy Discount**

### **Eligibility:**

When two or more people who are NOT part of the same immediate family (as defined above) join Edit Hybrid Fitness together, they are eligible for a one-time discount of 10% on their membership fees.

### **Discount Structure:**

- Discount Amount: 10% off the membership fee for each buddy.
- Duration: The 10% discount is a one-time benefit, applied only at the time of joining. It does not apply to renewals.

### **Conditions:**

- If buddies join together at the same time, each buddy receives a 10% discount on their membership fee.
- If one buddy joins first, and the second buddy joins later (within one month of the first), the second buddy will receive a 20% discount on joining.
- If the second buddy joins after one month of the first buddy's registration, the second buddy will receive a 10% discount on joining, but the first buddy will be eligible for a discount only at the time of renewal.

**Examples:**

1. Scenario 1: Person A and Person B join together on the same day. Both receive a 10% discount on their membership fees. This discount does not apply on their renewal.

2. Scenario 2: Person A joins on January 1. Person B joins on January 20 (within 1 month of Person A's registration). Person A pays the full membership price, and Person B receives a 20% discount on joining. This includes A's discount as well.

3. Scenario 3: Person A joins on January 1. Person B joins on February 15 (more than 1 month after Person A). Person B receives a 10% discount when they join. When Person A renews their membership, they will receive a 10% discount on the renewal price.